

Scenario Worksheet

Practice and Scenario Description:

Information Type	Data
Region	Appalachian
State	North Carolina
Discipline Group	Agronomy
Practice Code/Name	590 - Nutrient Management
Scenario ID	8
Scenario Name	Adaptive NM
Scenario Description	The practice scenario is for the implementation of nutrient management on a small plot. Scenario includes implementing replicated strip trials on a field plot to evaluate, identify and implement various nutrient use efficiency improvement methods for timing, rate, method of application, or source of nutrients.
Before Practice Situation	The practice will be installed on cropland (small grain rotation or typical corn-soybean rotation) to address water quality degradation, air quality degradation and energy concerns. The scenario applies to non-organic and organic operations.
After Practice Situation	Installation of this scenario will result in adopting the four R's of nutrient management (right source, right rate, right timing and right placement) by following the procedures outlined in Agronomy Technical Note 6 - Adaptive Nutrient Management. Implementation involves establishing the replicated plots to evaluate one or more of the 4 R's. The plot will consist of 7 replicated plots designed, laid out, managed and evaluated with the assistance of technical service provider certified in nutrient management planning and implementation. Results are used to make nutrient application decisions to address water quality degradation issues and nutrient use efficiencies. Yields will be measured and statistically summarized following the procedures in Agronomy Technical Note 6 - Adaptive Nutrient Management. The yields for each plot will be adjusted to the appropriate moisture content. Producer attends a training workshop on how to set-up and implement this strategy.
Scenario Feature Measure	
Scenario Unit	Each
Scenario Typical Size	1

Cost Summary:

Cost Category	Scenario Cost	Scenario Cost/Unit
Materials	\$567.86	\$567.86
Equipment/Installation	\$57.64	\$57.64
Labor	\$658.42	\$658.42
Mobilization	\$0.00	\$0.00
Acquisition of Technical Knowledge	\$183.87	\$183.87
Foregone Income	\$0.00	\$0.00
Total	\$1,467.79	\$1,467.79

Cost Details:

Cost Category	Component ID	Component Name	Component Description	Unit	Price (\$/unit)	Quantity	Cost
Materials	299	Test, Soil Test, Standard	Includes materials, labor, and equipment costs.	Each	\$9.53	2	\$19.06
Materials	301	Test, Plant Tissue Test	Tissue analysis for crops	Each	\$24.61	14	\$344.54
Materials	311	Test, Soil Nitrogen Testing	Pre-Side Dress/Deep Soil Testing	Each	\$14.59	14	\$204.26
Equipment/Installation	965	All terrain vehicles, ATV	Includes equipment, power unit and labor costs.	Hour	\$28.76	2	\$57.52
Equipment/Installation	966	Satellite imagery, aerial photography, infrared	Infrared imagery	Acre	\$0.12	1	\$0.12
Labor	230	Skilled Labor	Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc.	Hour	\$23.98	15	\$359.70
Labor	231	General Labor	Labor performed using basic tools such as power tool, shovels, and other tools that do not require extensive training. Ex. pipe layer, herder, concrete placement, materials spreader, flagger, etc.	Hour	\$18.67	16	\$298.72
Acquisition of Technical Knowledge	294	Training, Workshops	Educational seminar or series of meetings emphasizing interaction and exchange of information among a usually small number of participants.	Each	\$116.67	1	\$116.67
Acquisition of Technical Knowledge	297	Transportation	Mileage to attend a training conference, workshop, or TSP travel associated with developing Conservation Activity Plan.	Mile	\$0.56	120	\$67.20

Scenario Worksheet

Practice and Scenario Description:

Information Type	Data
Region	Appalachian
State	North Carolina
Discipline Group	Agronomy
Practice Code/Name	590 - Nutrient Management
Scenario ID	4
Scenario Name	Advanced NM Precision System
Scenario Description	This scenario describes the implementation of an advanced precision nutrient management system on cropland. The planned NM system will meet the current 590 standard. Payment for implementation is to defray the costs of soil testing, analysis, consultant services, skilled labor and specialized nutrient application that provide nutrient proper recommendations based on LGU recommendations or crop removal rates and an associated nutrient budget, recordkeeping, and monitoring on a precision level that includes split applications, NDVI sensing, and aerial imaging. Records demonstrating implementation of the 4 R's of the NM plan will be required. This scenario goes beyond the basic precision system by using technologies that improve efficiency and effectiveness of nutrient management by utilizing specialized precision techniques and tools (variable rate applicators, NDVI, aerial photography, yield monitoring). Precision nutrient mgmt techniques ensure that the right rate, proper timing, and proper placement of nutrients minimize non-point source pollution and provide proper amounts of nutrients to the crop where it is needed and not applying where it is not needed.
Before Practice Situation	In this geographic area, a fertility program is already in place, however, application of nutrients across large acreages is based on a lack of representative soil samples or analyses. The current NM system may or may not meet 590 standards, however, could be improved by reducing energy inputs and utilizing precise mapping and diagnostic equipment. Because whole fields are often fertilized with the same rate, excess nutrients may be applied in some areas while inadequate amounts of nutrients are applied in other areas. Excess nutrients are transported to surface waters through runoff or erosion or to ground water from leaching in quantities that degrade water quality and limit use of intended purposes. Soil quality may be degraded by excess or inadequate nutrients. Fertilizer applications are made in their entirety more than 30 days prior to planting. Applications do not consider the detrimental affects of improper timing or improper rates. Whole fields with like crops and rotation are fertilized the same.
After Practice Situation	Soil testing is completed in a fashion that provides a representative assessment of nutrient concentrations in each field or planning unit including zone directed sampling, real time NDVI (normalized differenced vegetative index) sensing, EC Index type sampling, or via high definition aerial photography that allows for the identification of numerous variations (zones) in a planning unit. Zone maps are created and a nutrient budget developed for each zone. An application rate (prescription) is developed for each zone based on representative soil analysis and a zone nutrient budget. Soil testing is completed annually for N and at least once every three years for P-K. A nutrient budget is developed for each field annually. Application of nutrients is completed so that non-point source pollution is minimized. Nutrients are applied based on realistic yield expectations. The average field size is >=40acres. Applications of nutrients are completed using a GPS guided variable rate fertilizer applicator. Applications of nutrients will be completed in split applications where a majority of the N needs are applied based on the needs of the crop based on growing season requirements. Advanced training may be needed to effectively implement the practice. Producer will attend training
Scenario Feature Measure	
Scenario Unit	Acre
Scenario Typical Size	40

Cost Summary:

Cost Category	Scenario Cost	Scenario Cost/Unit
Materials	\$343.55	\$8.59
Equipment/Installation	\$673.17	\$16.83
Labor	\$476.19	\$11.90
Mobilization	\$0.00	\$0.00
Acquisition of Technical Knowledge	\$360.12	\$9.00
Foregone Income	\$0.00	\$0.00
Total	\$1,853.03	\$46.33

Cost Details:

Cost Category	Component ID	Component Name	Component Description	Unit	Price (\$/unit)	Quantity	Cost
Materials	300	Test, Soil Test, Precision, Grid or Zone	Includes materials, labor, and equipment costs.	Each	\$12.45	15	\$186.75
Materials	301	Test, Plant Tissue Test	Tissue analysis for crops	Each	\$24.61	4	\$98.44
Materials	311	Test, Soil Nitrogen Testing	Pre-Side Dress/Deep Soil Testing	Each	\$14.59	4	\$58.36
Equipment/Installation	939	Truck, Pickup	Equipment and power unit costs. Labor not included.	Hour	\$26.31	3	\$78.93
Equipment/Installation	952	Fertilizer, precision application	Fertilizer application performed by light bar/GPS navigation system. Includes equipment, power unit and labor costs.	Acre	\$11.86	40	\$474.40
Equipment/Installation	965	All terrain vehicles, ATV	Includes equipment, power unit and labor costs.	Hour	\$28.76	4	\$115.04
Equipment/Installation	966	Satellite imagery, aerial photography, infrared	Infrared imagery	Acre	\$0.12	40	\$4.80
Labor	230	Skilled Labor	Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc.	Hour	\$23.98	5	\$119.90
Labor	231	General Labor	Labor performed using basic tools such as power tool, shovels, and other tools that do not require extensive training. Ex. pipe layer, herder, concrete placement, materials spreader, flagger, etc.	Hour	\$18.67	3	\$56.01
Labor	235	Specialist Labor	Labor requiring a specialized skill set: Includes Agronomists, Foresters, Biologists, etc. to provide additional technical information during the planning and implementation of the practice. Does not include NRCS or TSP services.	Hour	\$75.07	4	\$300.28
Acquisition of Technical Knowledge	294	Training, Workshops	Educational seminar or series of meetings emphasizing interaction and exchange of information among a usually small number of participants.	Each	\$116.67	1	\$116.67
Acquisition of Technical Knowledge	296	Training, Registration Costs	Conference Registration Fees	Each	\$176.25	1	\$176.25

Acquisition of Technical Knowledge	297	Transportation	Mileage to attend a training conference, workshop, or TSP travel associated with developing Conservation Activity Plan.	Mile	\$0.56	120	\$67.20
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Scenario Worksheet

Practice and Scenario Description:

Information Type	Data
Region	Appalachian
State	North Carolina
Discipline Group	Agronomy
Practice Code/Name	590 - Nutrient Management
Scenario ID	1
Scenario Name	Basic NM System
Scenario Description	This scenario describes the implementation of a basic nutrient management system on 25 acres of cropland or hayland where there is no manure application. The planned NM system will meet the current 590 standard. Implementation will result in the proper rate, source, method of placement, and timing of nutrients. Payment for implementation is to defray the costs of soil testing, analysis, consultant services that provide nutrient recommendations based on LGU recommendations or crop removal rates and an associated nutrient budget, and recordkeeping. Records demonstrating implementation of the 4 R's of the NM criteria will be required.
Before Practice Situation	In this geographic area, a fertility program is either non-existent or does not meet the 590 nutrient management standard. Soil testing is not completed on a regular basis and applications of fertilizers are not based on land grant university recommendations or a nutrient budget. An environmental evaluation or risk assessment is not completed. Nutrients are transported to surface waters through runoff or soil erosion or to ground water from leaching in quantities that degrade water quality and limit use of intended purposes. Soil quality may be degraded by excess or inadequate nutrients.
After Practice Situation	A nutrient management system will be developed to meet the NRCS 590 standard. The development and implementation of a nutrient management plan (NMP) will benefit plant productivity and reduce off-site degradation. A nutrient management budget will be developed for each field(s) based on soil test analysis and land grant university recommendations or crop removal rates. On planning units typically 40 acres or larger, soil testing is completed according to LGU recommendations. The use of pre-plant soil tests will assist with the proper development of the annual nutrient budget. The use of post-harvest soil and/or tissue tests (results interpreted by crop consultant) will help establish the adequacy of the plan in meeting crop needs while minimizing P application rate and residual N, thus reducing the potential for off-site impacts. Records will be provided annually of the current soil test, analysis, amount of application, forms and rates of nutrients for each field, including post-harvest analysis. Applications will be completed in a manner that minimizes nutrient runoff and leaching or build up of excess nutrient concentrations.
Scenario Feature Measure	
Scenario Unit	Acre
Scenario Typical Size	25

Cost Summary:

Cost Category	Scenario Cost	Scenario Cost/Unit
Materials	\$9.53	\$0.38
Equipment/Installation	\$83.83	\$3.35
Labor	\$210.51	\$8.42
Mobilization	\$0.00	\$0.00
Acquisition of Technical Knowledge	\$0.00	\$0.00
Foregone Income	\$0.00	\$0.00
Total	\$303.87	\$12.15

Cost Details:

Cost Category	Component ID	Component Name	Component Description	Unit	Price (\$/unit)	Quantity	Cost
Materials	299	Test, Soil Test, Standard	Includes materials, labor, and equipment costs.	Each	\$9.53	1	\$9.53
Equipment/Installation	939	Truck, Pickup	Equipment and power unit costs. Labor not included.	Hour	\$26.31	1	\$26.31
Equipment/Installation	965	All terrain vehicles, ATV	Includes equipment, power unit and labor costs.	Hour	\$28.76	2	\$57.52
Labor	230	Skilled Labor	Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc.	Hour	\$23.98	8	\$191.84
Labor	231	General Labor	Labor performed using basic tools such as power tool, shovels, and other tools that do not require extensive training. Ex. pipe layer, herder, concrete placement, materials spreader, flagger, etc.	Hour	\$18.67	1	\$18.67

Scenario Worksheet

Practice and Scenario Description:

Information Type	Data
Region	Appalachian
State	North Carolina
Discipline Group	Agronomy
Practice Code/Name	590 - Nutrient Management
Scenario ID	6
Scenario Name	Basic Organic NM System
Scenario Description	The planned NM system for organic production will meet the current 590 standard. Implementation will result in the proper rate, source, method of placement, and timing of nutrients. Payment for implementation is to defray the costs of soil testing, manure and/or compost analysis, training attendance, consultant services that provide nutrient recommendations. Records demonstrating implementation of the 4 R's of NM standard will be required. This Scenario is designed to encourage organic producers to effectively utilize organic fertilizers, manure, and/or compost appropriately improving soil quality and minimizing runoff of nutrients from fields to surface waters. The basis for nutrient applications will be recommendations based on soil and manure analyses.
Before Practice Situation	In this geographic area, an organic fertility program does not meet the 590 nutrient management standard. Soil testing is not completed on a regular basis and applications of organic fertilizers and amendments are not based on a nutrient budget. Nutrients are transported to surface waters through runoff or erosion and to ground waters through leaching in quantities that degrade water quality and limit use of intended purposes. Soil quality may be degraded by excess or inadequate nutrients. Fields have little or no erosion protection during critical periods often times resulting in sheet, rill, and ephemeral erosion.
After Practice Situation	A nutrient management system will be developed to meet the NRCS 590 standard and NOP regulations. A nutrient management budget will be developed annually for each field(s) based on soil test analysis and crop needs. Soil testing is completed according to LGU instructions. Application of nutrients will be completed at the proper rate, timing, and methods, and sources. Applications will be completed in a manner that minimizes nutrient runoff and leaching or build up of excess nutrient concentrations. Application of nutrients via manures, cover crops or approved commercial forms are applied in a manner that minimizes nutrient runoff and leaching. Specialized training is required by attending annual workshops and/or conferences. Records will be provided annually of the current soil test, analysis, amount of application, forms and rates of nutrients for each field.
Scenario Feature Measure	
Scenario Unit	Acre
Scenario Typical Size	15

Cost Summary:

Cost Category	Scenario Cost	Scenario Cost/Unit
Materials	\$92.11	\$6.14
Equipment/Installation	\$83.83	\$5.59
Labor	\$258.47	\$17.23
Mobilization	\$0.00	\$0.00
Acquisition of Technical Knowledge	\$183.87	\$12.26
Foregone Income	\$0.00	\$0.00
Total	\$618.28	\$41.22

Cost Details:

Cost Category	Component ID	Component Name	Component Description	Unit	Price (\$/unit)	Quantity	Cost
Materials	299	Test, Soil Test, Standard	Includes materials, labor, and equipment costs.	Each	\$9.53	1	\$9.53
Materials	306	Test, Manure Analysis	Moisture, Total N, P, K	Each	\$43.06	1	\$43.06
Materials	307	Test, Compost Analysis	Moisture, Total N, P, K	Each	\$39.52	1	\$39.52
Equipment/Installation	939	Truck, Pickup	Equipment and power unit costs. Labor not included.	Hour	\$26.31	1	\$26.31
Equipment/Installation	965	All terrain vehicles, ATV	Includes equipment, power unit and labor costs.	Hour	\$28.76	2	\$57.52
Labor	230	Skilled Labor	Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc.	Hour	\$23.98	10	\$239.80
Labor	231	General Labor	Labor performed using basic tools such as power tool, shovels, and other tools that do not require extensive training. Ex. pipe layer, herder, concrete placement, materials spreader, flagger, etc.	Hour	\$18.67	1	\$18.67
Acquisition of Technical Knowledge	294	Training, Workshops	Educational seminar or series of meetings emphasizing interaction and exchange of information among a usually small number of participants.	Each	\$116.67	1	\$116.67
Acquisition of Technical Knowledge	297	Transportation	Mileage to attend a training conference, workshop, or TSP travel associated with developing Conservation Activity Plan.	Mile	\$0.56	120	\$67.20

Scenario Worksheet

Practice and Scenario Description:

Information Type	Data
Region	Appalachian
State	North Carolina
Discipline Group	Agronomy
Practice Code/Name	590 - Nutrient Management
Scenario ID	5
Scenario Name	Enhanced Nutrient Mgt
Scenario Description	This scenario takes a conventional cropping system where either no nutrient management or only a basic nutrient management is being practiced. An enhanced nutrient management system includes split applications and multiple nutrient concentration tests (other than only soil tests) and methods that more concisely enable scheduling of appropriate fertilizer applications. Nutrients are transported to surface waters through runoff or wind erosion in quantities that degrade water quality and limit use of intended purposes. Inefficient energy utilization occurs due to traditional methods and forms of fertilizer applications.
Before Practice Situation	In this geographic area, conventional fertility programs involve very little or no soil or manure testing. Application of fertilizers, including manures and amendments, are completed annually based upon tradition that does not specifically consider the detrimental affects of improper timing or rates of nutrients, or excess nutrient build-up in the soil. Fields are overwintered with little or no erosion protection often times resulting in sheet, rill, and ephemeral erosion by spring. Runoff flows into adjacent streams, water courses, tile drains, field surface drains, or other water courses causing degradation to receiving waters or leaching of nutrients to shallow ground water sources. There is typically no environmental evaluation of the potential for off-site movement. Soil quality may also be detrimentally affected. The current system is also typically inefficient energy user due to traditional methods, forms, and amounts of nutrient applications.
After Practice Situation	The development and implementation of a nutrient management plan (NMP) will benefit plant productivity and reduce on-site movement of nutrients. The use of pre-plant soil tests will assist with the development of the annual nutrient budget in accordance with Land Grant University fertilizer guides. The NMP will stress the use of the four R's (Right Source of Nutrients, Right Time of Application, Right Rate, and Right Method of Application). These include practices such as use of split applications, slow release nutrients, nitrogen inhibitors, proper timing of application, more appropriate formulations, banding, etc. Additional nutrient tests including chlorophyll meters, spectral analysis, etc., may be used to further refine nutrient applications. Record keeping will document application of nutrients based on the 4 R's. Use of a post-harvest soil test or tissue tests (interpreted by a crop consultant) will help establish the adequacy of the plan in meeting crop needs while minimizing P application rate and residual N, thus reducing the potential for off-site impacts. Further minimization of risk is accomplished by identifying the variability across the field(s) by using soil survey maps or other simple techniques to establish zones, along with zonal soil testing. Nutrients are applied at rates based on soil test zone
Scenario Feature Measure	
Scenario Unit	Acre
Scenario Typical Size	40

Cost Summary:

Cost Category	Scenario Cost	Scenario Cost/Unit
Materials	\$438.52	\$10.96
Equipment/Installation	\$704.39	\$17.61
Labor	\$553.44	\$13.84
Mobilization	\$0.00	\$0.00
Acquisition of Technical Knowledge	\$360.12	\$9.00
Foregone Income	\$0.00	\$0.00
Total	\$2,056.47	\$51.41

Cost Details:

Cost Category	Component ID	Component Name	Component Description	Unit	Price (\$/unit)	Quantity	Cost
Materials	260	Nitrogen-Urease inhibitor	Nitrogen-Urease inhibitor	Acre	\$10.01	40	\$400.40
Materials	299	Test, Soil Test, Standard	Includes materials, labor, and equipment costs.	Each	\$9.53	4	\$38.12
Equipment/Installation	939	Truck, Pickup	Equipment and power unit costs. Labor not included.	Hour	\$26.31	1	\$26.31
Equipment/Installation	965	All terrain vehicles, ATV	Includes equipment, power unit and labor costs.	Hour	\$28.76	8	\$230.08
Equipment/Installation	1125	Chlorophyll Reader	Applicator and chlorophyll sensor includes labor. No materials	Acre	\$11.20	40	\$448.00
Labor	230	Skilled Labor	Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc.	Hour	\$23.98	9	\$215.82
Labor	231	General Labor	Labor performed using basic tools such as power tool, shovels, and other tools that do not require extensive training. Ex. pipe layer, herder, concrete placement, materials spreader, flagger, etc.	Hour	\$18.67	2	\$37.34
Labor	235	Specialist Labor	Labor requiring a specialized skill set: Includes Agronomists, Foresters, Biologists, etc. to provide additional technical information during the planning and implementation of the practice. Does not include NRCS or TSP services.	Hour	\$75.07	4	\$300.28
Acquisition of Technical Knowledge	294	Training, Workshops	Educational seminar or series of meetings emphasizing interaction and exchange of information among a usually small number of participants.	Each	\$116.67	1	\$116.67
Acquisition of Technical Knowledge	296	Training, Registration Costs	Conference Registration Fees	Each	\$176.25	1	\$176.25
Acquisition of Technical Knowledge	297	Transportation	Mileage to attend a training conference, workshop, or TSP travel associated with developing Conservation Activity Plan.	Mile	\$0.56	120	\$67.20

Scenario Worksheet

Practice and Scenario Description:

Information Type	Data
Region	Appalachian
State	North Carolina
Discipline Group	Agronomy
Practice Code/Name	590 - Nutrient Management
Scenario ID	3
Scenario Name	Precision NM System
Scenario Description	This scenario describes the implementation of a basic precision nutrient management system on cropland. The planned NM system will meet the current 590 standard. Payment for implementation is to defray the costs of soil testing, analysis, consultant services that provide nutrient recommendations based on LGU recommendations or crop removal rates and an associated nutrient budget, recordkeeping, and monitoring on a precision level. Records demonstrating implementation of the 4 R's of the NM plan will be required. This scenario goes beyond the basic NM system by using technologies that improve efficiency and effectiveness of nutrient management by utilizing precision techniques and tools. Precision nutrient mgmt techniques ensure that the right rate, proper timing, and proper placement of nutrients minimize non-point source pollution and provide proper amounts of nutrients to the crop where it is needed and not applying where it is not needed.
Before Practice Situation	In this geographic area, a fertility program is already in place, however, applied nutrients are applied across large acreages based on a lack of representative soil samples or analyses. The current NM system may or may not meet 590 standards, however, could be improved by reducing energy inputs. Because whole fields are fertilized with the same rate, excess nutrients may be applied in some areas while inadequate amounts of nutrients are applied in other areas. Due to the mono-application rate, excess nutrients are transported to surface waters through runoff or erosion or to ground water from leaching in quantities that degrade water quality and limit use of intended purposes. Soil quality may be degraded by excess or inadequate nutrients. Fertilizer applications are made in their entirety more than 30 days prior to planting. Applications do not consider the detrimental affects of improper timing or improper rates. Whole fields with like crops and rotation are fertilized the same.
After Practice Situation	Soil testing is completed in a fashion that provides a representative assessment of nutrient concentrations in each field or management zone. Soil sampling consists of methods that allow for various zones to be established. Zone maps are created and a nutrient budget developed for each zone. An application rate (prescription) is developed for each zone based on representative soil analysis and zone nutrient budget. Nutrient applications are based on LGU recommendations. Soil testing is completed annually for N and at least once every three years for P-K. A nutrient budget is developed for each field annually. Application of nutrients is completed so that non-point source pollution is minimized. Nutrients are applied based on realistic yield expectations. Records are maintained for all nutrient applications and soil testing. Record keeping will include all soil tests, analysis, zone maps, nutrient prescriptions and budgets, and as-applied applications.
Scenario Feature Measure	
Scenario Unit	Acre
Scenario Typical Size	40

Cost Summary:

Cost Category	Scenario Cost	Scenario Cost/Unit
Materials	\$201.34	\$5.03
Equipment/Installation	\$615.75	\$15.39
Labor	\$476.19	\$11.90
Mobilization	\$0.00	\$0.00
Acquisition of Technical Knowledge	\$0.00	\$0.00
Foregone Income	\$0.00	\$0.00
Total	\$1,293.28	\$32.33

Cost Details:

Cost Category	Component ID	Component Name	Component Description	Unit	Price (\$/unit)	Quantity	Cost
Materials	300	Test, Soil Test, Precision, Grid or Zone	Includes materials, labor, and equipment costs.	Each	\$12.45	15	\$186.75
Materials	311	Test, Soil Nitrogen Testing	Pre-Side Dress/Deep Soil Testing	Each	\$14.59	1	\$14.59
Equipment/Installation	939	Truck, Pickup	Equipment and power unit costs. Labor not included.	Hour	\$26.31	1	\$26.31
Equipment/Installation	952	Fertilizer, precision application	Fertilizer application performed by light bar/GPS navigation system. Includes equipment, power unit and labor costs.	Acre	\$11.86	40	\$474.40
Equipment/Installation	965	All terrain vehicles, ATV	Includes equipment, power unit and labor costs.	Hour	\$28.76	4	\$115.04
Labor	230	Skilled Labor	Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc.	Hour	\$23.98	5	\$119.90
Labor	231	General Labor	Labor performed using basic tools such as power tool, shovels, and other tools that do not require extensive training. Ex. pipe layer, herder, concrete placement, materials spreader, flagger, etc.	Hour	\$18.67	3	\$56.01
Labor	235	Specialist Labor	Labor requiring a specialized skill set: Includes Agronomists, Foresters, Biologists, etc. to provide additional technical information during the planning and implementation of the practice. Does not include NRCS or TSP services.	Hour	\$75.07	4	\$300.28